

## Introduction

Recently we have been appointed by 3M to work as their channel partner for the healthcare sector and we would like to invite you to the above mentioned centre. In fact, there are a lot of interesting products and solutions for the healthcare market that we would like to share with you which might be useful for your hospital planning. The following are the various solutions that we would like to introduce to you and they are as follows:-

- **SAFETY** of the patients especially wet or slippery floor in the bathroom, kitchen, ramps, corridors(rain water), etc,
  - **Anti-Slip mat / tape**
  - **Vinyl floor protection system** which also has anti-slip properties in the compound
  - **Warning or pre-alert or directional Signage** for the floor, walls, corridors, roads
  
- **ENERGY EFFICIENCY** to reduce the electricity operating cost by keeping the heat out,
  - **Daylight Redirecting Film(DRF)** for rooms with high window panes so as to redirect light from the top 30% of the window pane to the ceiling, thus reduce need for electricity to power up the lightings near the window
  - **Solar/Window Films** for offices, computer rooms, server rooms, or rooms where there is direct sunlight from the sun so as to keep the heat out and uses less electricity for the air-cons, enjoy the outside view and save on the electricity to power up the lightings if a blinds or curtains were to be used.
  
- **PRODUCTIVITY gain** in quick turnaround of the refurbishment,
  - **Di-Noc films** for architectural finishing of the existing cabinets, cupboards, doors, walls(flat), be it in the office, wards, kitchen or recreation room, etc.
  - **Liquid structural adhesive and tape** for areas where noise and dust pollution is a concern and in place of drilling.
  - **Whiteboard film** for use in office, meeting rooms or recreation room, etc
  
- **REDUCTION in operating cost** in terms of saving in manpower, water, for example
  - **Rinse-Clean coating** for the building facade (subject to the facade type/finishing) so as to clean less often and yet able to maintain a clean look of the building facade
  - **Aluminum Matting solution** for the main entrance to trap dirt and dust from the entrance into the building, thus less sweeping and mopping required per day

- In addition, 3M do have other solutions which you might be an interest to you and they are:-

### **ELECTRONIC Solutions**

- Energy Efficient Solutions from lightings to films
- NOVEC 1230 for fire suppression application
- Liquid Immersion Cooling Solution

### **BUILDING MAINTENANCE & WORK SAFETY Solutions**

- Energy Management
- Security
- Personal Safety
- Food Safety
- Work & Height
- Fire Barrier/ Tapes. Adhesive Bonding Solutions
- Commercial Graphic Signs
- 3M Reflective Signage
- DI-NOC
- Quick repair kit for metal pipes
- Abrasive
- Water filtration system